



FINANCE & MEDIATION S.A.

Tailor made training,
consulting & services.

Leading to results.

Mission Statement

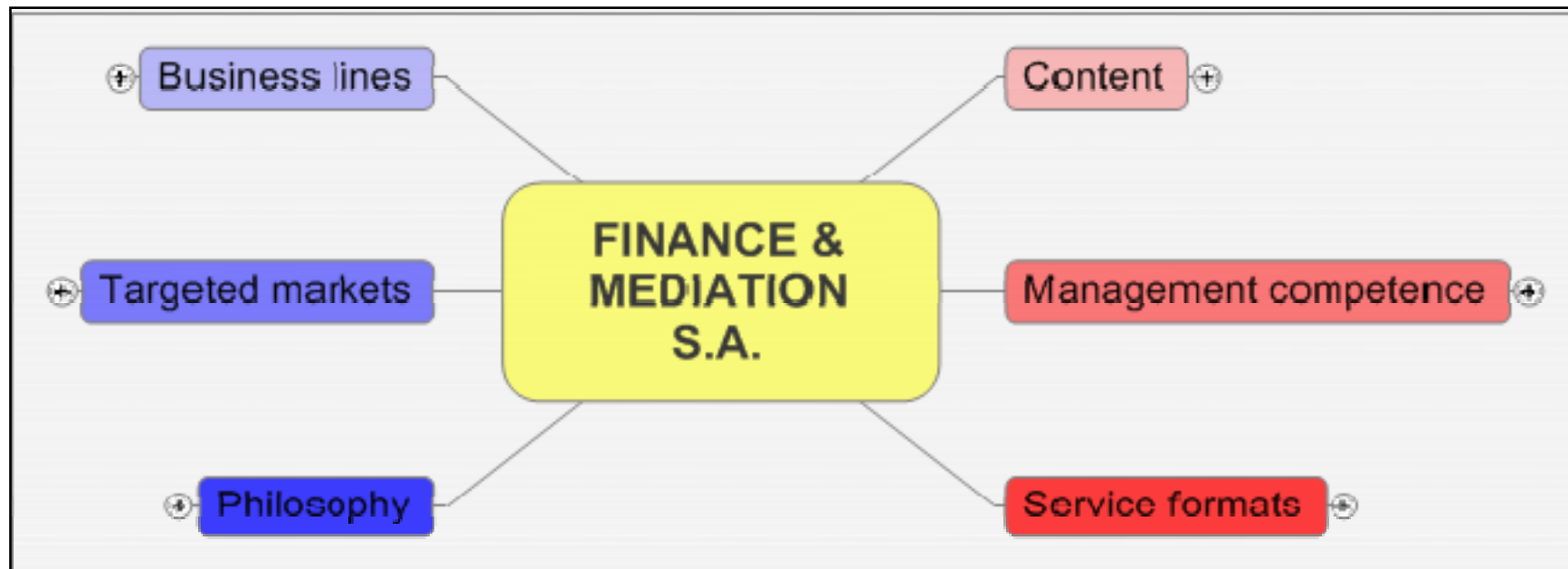
We want to satisfy our clients by serving them with tailor made solutions.

We deliver competence, knowledge, experience on senior level.

We take the responsibility to lead to the results.



Leading to results.



Philosophy

- expert level
- experienced practitioners as trainers and consultants
- flexible, mostly on a free lance basis
- consulting & training
TAILOR MADE / SUR MESURE



Targeted markets

- core players financial services industrie
 - small & medium sized
- P.S.F
 - all size
- french / english / german



Business lines

- Training
- Consulting
- Services



Content



Financial Services

- Banking
 - Banking – a practical introduction for non-bankers
 - national credits
 - international credits
 - credits in private banking
 - financial analysis
 - securities
 - economic indicators
 - payment systems
 - accounting
 - foreign currencies and markets
 - financial instruments
 - banking secret and data protection



Financial Services

- Regulatory
 - Compliance
 - Data Protection
 - Anti Money Laundering
 - MIFID
 - IFRS
 - Basel2
 - CoRep/FinRep
- Insurance



IT

- Infrastructure
 - Managing Data Centre / Backup Strategy
 - High Availability / Disaster RecoveryHelpdesk Organisation
- Governance
 - ITIL
 - CoBIT
 - Architecture
- Management
- Security
 - Policies
 - Frameworks



Change Management

- Programme Management
- Project Management
- Organizational development
 - redesign processes



Law

- Luxembourg
 - droit du travail
 - droit familial
 - droit successoral
 - droit fiscal
- German
 - tax regulation
 - droit fiscal
- Other countries: on demand



HR

- Recruiting
- HR strategies
 - growing
 - sourcing
 - downsizing



Soft skills

- Personal development
- Team development
- Organization development
- Leadership



Finance / Budgets

- Managing costs
- Benchmarking



Management competence

- Sales
 - Presenting Solutions
 - Network
 - Selling Software Packages
- Setting up business in Luxembourg
- Interim management



Service formats

- Training
 - "short" sur mesure
 - day by day
 - "intensive training"
 - on demand: including tests
- Consulting
 - Impact Study
 - Project Work
 - Interim Management
- Project Leadership
- Coaching





**TELL US
YOUR NEED!**

WE FIND A SOLUTION.

**DIPLOM-KAUFMANN
HELMUT HAAG**

Administrateur déléguée
FINANCE & MEDIATION S.A.

25, Bd. du Prince Henri
L-1724 Luxembourg

Fon +352 26443233

Fax +352 26443234

Mail info@finance-et-mediation.lu

Web www.finance-et-mediation.lu